

BUSTING-REVERSE MORTGAGE-MYTHS

How Loan Officers Can Make Sense of the Reverse Mortgage Industry in 2022



TODD AUSHERMAN CO-FOUNDER & CEO NOTAROO



JORDAN CONNELL VP SALES & TECHNOLOGY CHERRY CREEK MORTGAGE

Notar<u>oo</u>

BEFORE WE BEGIN

- Thank you for joining us!
- We encourage you to submit questions throughout the webinar. Make sure you upvote questions you want answered.
- Feel free to share your thoughts and insights in the chat.
- If we cannot answer all questions within the allotted time, we'll do our best to follow up with a response
- These slides and a recording of this webinar will be shared with you in 24 hours.



ABOUT JORDAN CONNELL



- Jordan Connell is a skilled professional in the mortgage industry. Throughout the last decade, Jordan has worked in various positions including Wholesale AE, Loan Officer, Producing Branch Manager, Regional VP of Sales, and currently VP of Reverse Mortgage Sales Technology and Development at Cherry Creek Mortgage.
- Jordan has a passion for financial literacy, responsible homeownership, and the well-being of the senior community. Throughout his time in the mortgage industry, he has worked with thousands of senior clients and helped them understand the benefits of a Reverse Mortgage and how it can be used to improve the quality of their lives.
- In his current position, Jordan seeks to help other Loan Officers understand the benefits of the Reverse Mortgage and to enlist technology to make Reverse Mortgage transactions easier.

QUESTIONS?



THANK YOU FOR BEING PART OF THIS CONVERSATION

Contact <u>todd@notaroo.com</u> with questions, or visit www.notaroo.com to learn more.





Here's how lenders, borrowers, and everyone in between can get a better closing experience

		PP Notaroo	2	
47	Nataras 0, Search		A ()	Subarker - •
	e Loan Orders Cases			
	Kendra Greene - MIS-4567 - 2/21/2022		+ Foliow Edit Create a Case Find a Signing Age	na 🐷
P Notaroo	on-richane Clue Orle Amur on Landerg 2/21/2022 8/31.0		Completed Classed 🗸 Mark Stage as Co	ngiata
ypun as O	Criter Name 0 Its Greene + MIS-4547 + 3/21/2022	Laan Onthel Gurnar	Contact Roles (1) Add Contact Roles Edit Contact	t Roles
an Dollar Barlik ið Facilieur Kallt Greater a Gans 💌 Brill	Int Name roo Lending	Close Oate 3/3/2022	Contact Name Bale Title Primary Advise Scott Notary	
tarte Coarlists Anoutt Landing 305/2023	Incuration	Probability (N) 47%		View 61
		Amount \$105.00		
An and a state of the state of	No	Diage Signing Agent Assigned	Products (1) Add Products Edit Product	n 💌 🗐
100	provers		Product Quantity Sales Price Total Price	
der Kanne () ert = 90-007 + 3/25/3002 der Danar	vaer Nume Va Greene	Co-Burrower Name		World's Greatest
Name Same	wer (mal	Co-burgeer Enal	Cases (2)	
ra 19			C CALLER	Loan
a La. Carkevilla, 19 20466				LUGII
Next		_		Originator

